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Exam : **M9560-760**

Title : IBM Hosted SaaS - Entry Sales
Mastery v1

Vendor : IBM

Version : DEMO

NO.1 What type of SaaS solution may be needed to meet varied customer demands?

- A. Vendor-hosted SaaS solutions
- B. On-premise customer-hosted solutions
- C. Hybrid solutions
- D. all of the above

Answer: B

NO.2 What advantage does customers have with IBM-Hosted SaaS solutions?

- A. There are service management solutions to enable organizations of all sizes and industries to run smarter, more efficiently and with greater agility.
- B. The customer can choose the consumption model that best fits their needs
- C. IBM provides integration with broader service management capabilities, extending the customer's existing on-premise
- D. All the above

Answer: C

NO.3 What is considered Software as a Service customer advantage?

- A. Accelerates business process innovation
- B. Can deliver business analytics at point of impact
- C. Connects people with collaborative business networks
- D. Fuels competitive advantage
- E. All the above

Answer: B

Reference:

<http://www.ibm.com/cloud-computing/in/en/saas.html>