

PDFBraindumps



Latest Pdf Braindumps	Top Certifications	Top Vendors		
<ul style="list-style-type: none">▶ LRP-614▶ BCABA▶ JN0-740▶ 250-405▶ DS-200▶ SDM_2002001040▶ ST0-250▶ H12-221▶ M2180-716	<ul style="list-style-type: none">▶ ISEB Certification▶ OCE▶ NVIDIA Certifications▶ Network+▶ IBM Certified Integrat▶ CCDH▶ IBM Certified Advanc▶ eserver Certified Spe▶ SAP-Certifications▶ Network Appliance N	<ul style="list-style-type: none">▶ HCNP▶ IFPUG Certifications▶ dotMobi Certification▶ SCMA▶ MCSD▶ NCLP▶ XMLMaster Certificat▶ CS5▶ CHA	<ul style="list-style-type: none">▶ ISEB▶ ASTQB▶ Aruba▶ Data Center Universit▶ HRCI▶ CIW▶ Patchlink▶ International Consorti▶ Acme-Packet	<ul style="list-style-type: none">▶ Fortinet▶ Ericsson▶ Liferay▶ Novell▶ Huawei▶ RSA▶ MYSQL▶ ISM▶ CheckPoint

<http://www.pdfbraindumps.com>

Latest pdf braindumps provider, high pass rate

Exam : M8060-654

Title : IBM Emptoris Telecom Expense Management Sales Mastery Test v1

Vendors : IBM

Version : DEMO

NO.1 Customers are indicating a desire for termination-at-will contracting, which indicates:

- A. Short sales cycles
- B. A vote of no confidence
- C. Good buyer relationships
- D. Low cost purchase

Answer: A

NO.2 Which of the following statements is false?

- A. IBM offers a fully automated TEM lifecycle solution across the telecom infrastructure including data, voice, and mobile assets
- B. The IBM offer focuses on wireless telecomm assets only
- C. The IBM offer includes all critical TEM processes required by the Gartner TEM definition
- D. The IBM offer is composed of multiple software platforms

Answer: B

NO.3 In TEM what does the acronym "BYOD" stand for?

- A. Buy Your Own Data
- B. Beyond Data
- C. Bring Your Own Device
- D. Bring Your Own Design

Answer: C

NO.4 The global TEM Compounded Annual Growth Rate (CAGR) is approximately:

- A. 10%
- B. 12%
- C. 17%
- D. 21%

Answer: C

Reference:<http://www.reportlinker.com/p0787925/Global-Telecom-Expense-Management-Market.html>(see first para on the page)

NO.5 Which of the following are considered "tier 1" competitors?

- A. Tangoe
- B. SAP
- C. AT & T
- D. Telesoft

Answer: A