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**Exam :** 650-173

**Title :** Communications System for  
Account Managers

**Vendors :** Cisco

**Version :** DEMO

NO.1 When creating demand with business decision makers, which two SMB challenges should be your focus? (Choose two.)

- A. lack of resources
- B. competitive pressure
- C. securing business assets
- D. operational efficiency
- E. investment protection

Answer: AB

NO.2 The Cisco UC520 provides integrated WLAN connectivity to mobile clients for which technology?

- A. voice only
- B. data only
- C. data and voice

Answer: C

NO.3 What are two connection options for local Cisco Configuration Assistant deployment? (Choose two.)

- A. Connect remotely via a metropolitan area network.
- B. Connect directly to any access point.
- C. Connect directly to a UC520 PoE port.
- D. Connect to an IP Phone PC port.

Answer: CD